

Contract User Guide for MED52

Contract MED52: Influenza Vaccine for the 2018-2019 Flu Season

UPDATED: 2/21/18

Contract #:	MED52
MMARS MA #:	MED52*
Initial Contract Term:	3/1/18 to 2/28/19
Maximum End Date:	Zero (0) year extension to 2/28/19
Current Contract Term:	3/1/18 to 2/28/19
Contract Manager:	Peter Etzel 617-720-3397 peter.etzel@state.ma.us
This Contract Contains:	
UNSPSC Codes:	51-20-16-08 Influenza Virus Vaccine

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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Contract Summary

This is a Statewide Contract for the purchase of Influenza Vaccine for the 2018-2019 Flu Season.

UPDATES:

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Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

Find Bid/Contract Documents

- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

Eligible Entities

Please see the standard list of Eligible Entities on our [Who Can Use Statewide Contracts](#) webpage.

Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract.

Pricing, Quote and Purchase Options

Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- Purchases made through this contract will be direct, outright purchases

Pricing Options

- **Ceiling/Not-to-Exceed:** Contract pricing published under the contract represents "ceiling" or "not-to-exceed" pricing, and may be further negotiated.
- The Price is the final Net delivered price that includes the Federal Excise tax.

Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found on this document's [vendor information](#) page, where there are links to all the vendors.

Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth's electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or COMMBUYS@state.ma.us.

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*Per **801 CMR 21.00**, Executive Branch Departments must use established statewide contracts for the purchase of commodities and services. Specifically, Executive Departments are required to use OSD's statewide contracts, including designated statewide contracts, if available, for their specific commodity and service needs. Exceptions will only be permitted with prior written approval from the Assistant Secretary for Operational Services, or designee.*

When contacting a vendor on statewide contract, always reference MED52 to receive contract pricing.

Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How To Purchase From The Contract

Please place your orders early by pre-booking to help guarantee that you will be able to obtain influenza vaccine. Influenza vaccine is usually pre-booked in the spring and delivered in the fall. Each year only a finite amount of influenza vaccine is formulated and produced for a single flu season. When demand exceeds a vendors supply the vendor stops taking new orders. When severe influenza vaccine shortages have occurred in the past the Federal government has put influenza vaccine on allocation and restricted its use to high-risk populations. While no influenza vaccine shortage is now foreseen for the 2017-2018 flu season, past experience has shown that an influenza vaccine shortage can develop rapidly.

- **Directly purchase using \$0 line item through COMMBUYS**
 1. To Obtain pricing go to COMMBUYS MBPO or [Appendix A: Vaccine Selection Guide](#)
 2. When ordering through COMMBUYS fill in the total cost of your order in the \$0 line item for each manufacturer from whom you are ordering.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

Contract Exclusions and Related Statewide Contracts

This Statewide Contract is only for the purchase of Influenza Vaccine for the 2018-2019 Flu Season. No other products or services can be purchased under MED52.

Shipping/Delivery/Returns

1. **Delivery:** Influenza Vaccine is delivered cold and requires refrigeration once it is delivered. Shipping is included in the net price.
2. **Returns:** Influenza Vaccine is not returnable for credit. The \$ 0.75 per dose Federal Excise tax on unused vaccine is refundable.

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Additional Information/FAQs

The Massachusetts Department of Public Health (DPH) maintains current information on their [DPH Flu Page](#). The Massachusetts Immunization Program (MIP) is in frequent contact with local Boards of Health and provides them with information about this Contract.

Frequently Purchased Items on the Contract

This Statewide Contract is only for the purchase of Influenza Vaccine for the 2018-2019 Flu Season. No other products or services can be purchased under MED52.

Geographical Service Area

This contract covers all areas of the Commonwealth of Massachusetts.

Product Specifications, including Environmental Standards and Requirements

All items sold under this contract are compliant with all applicable Federal laws and regulations such as FDA 21 CFR; and all applicable Commonwealth of Massachusetts Laws and Regulations.

Warranties

Manufacturers' warranties apply.

Other Discounts

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Contractor.

If the Needed Product Can Not be Found

If a desired influenza vaccine cannot be found in [Appendix A: Vaccine Selection Guide](#), it is recommended to contact the vendor directly to inquire if it is available for purchase. The vendor needs prior approval from the Strategic Sourcing Lead to add an influenza vaccine to the MED52 contract.

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Strategic Sourcing Team Members

- Lois Ciccone MA Immunization Program (MIP)
- Susan Lett, MD MA Immunization Program (MIP)
- Shumethia Seal MA Immunization Program (MIP)
- Pejman Talebian MA Immunization Program (MIP)

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Vendor List and Information*

Vendor	Master Blanket Purchase Order #	COMMBUYS Catalog Punch Out Available	MMARS Vendor Line & Code	Contact Person	Phone #	Email	Discounts (PPD, Dock Delivery, Other)	MBE MWBE WBE Veteran	Minimum Order
Glaxo	PO-18-1080-OSD03-SRC3-12773	No	1-VC6000229001	Babatunde Adedeji	215-751-6786	babatunde.a.adedeji@gsk.com	None	N/A	N/A
Henry Schein	PO-18-1080-OSD03-SRC3-12776	No	2-VC6000210915	David Shekailo	800-851-0400x8159	david.shekailo@henryschein.com	None	N/A	N/A
McKesson Medical -Surgical	PO-18-1080-OSD03-SRC3-12775	No	3-VC6000243176	Michelle Stanley	614-678-4710	michelle.stanley@mckesson.com	PPD 1%/10	N/A	N/A
Sanofi Pasteur	PO-18-1080-OSD03-SRC3-12772	No	4-VC6000265529	Mackenzie Fetterman	570-957-3381	mackenzie.fetterman@sanofipasteur.com	PPD 2%/30	N/A	N/A
Seqirus	PO-18-1080-OSD03-SRC3-12774	No	5-VC0000879080	Agnes Goins	908-739-2738	agnes.goins@seqirus.com	PPD 2%/60	N/A	N/A

*Note that COMMBUYS is the official system of record for vendor contact information. Price files may be found in the individual vendor's MBPO.

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Appendix A: Vaccine Selection Guide

Prebooking Highly Recommended, Shortages Occurred in Some Years

Please see notes below this Selection Guide about pricing, prebooking and FluMist ACIP approval needed prior to sale.

Package Cost*	Cost per Dose*	Type	Age Range	Vendor	Brand Name	Valency	MFG	Mercury Free	NDC
\$163.40	\$16.340	10 syringes per pack injectable (IM)	6 Months and Older	Glaxo	FluLaval	Quadrivalent	Glaxo	Yes	19515-0909-52
\$176.35	\$17.635	10 syringes per pack injectable (IM)	6 Months to 35 Months	Sanofi Pasteur	Fluzone	Quadrivalent	Sanofi Pasteur	Yes	49281-0518-25
\$153.20	\$15.320	10 MDV 5ml each per pack injectable (IM)	6 Months and Older	Glaxo	FluLaval	Quadrivalent	Glaxo	No	19515-0900-11
\$163.91	\$16.391	10 MDV 5ml each per pack injectable (IM)	6 Months and Older	Sanofi Pasteur	Fluzone	Quadrivalent	Sanofi Pasteur	No	49281-0629-15
\$171.00	\$17.100	10 single dose vials per pack injectable (IM)	3 Years and Older	Henry Schein	Fluzone	Quadrivalent	Sanofi Pasteur	Yes	49281-0418-10

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OPERATIONAL SERVICES DIVISION

Package Cost*	Cost per Dose*	Type	Age Range	Vendor	Brand Name	Valency	MFG	Mercury Free	NDC
\$176.35	\$17.635	10 single dose vials per pack injectable (IM)	3 Years and Older	Sanofi Pasteur	Fluzone	Quadrivalent	Sanofi Pasteur	Yes	49281-0418-10
\$141.50	\$14.150	10 MDV 5ml each per pack injectable (IM)	4 Years and Older	McKesson	Flucelvax	Quadrivalent	Seqirus	No	70461-0418-10
\$141.80	\$14.180	10 MDV 5ml each per pack injectable (IM)	4 Years and Older	Seqirus	Flucelvax	Quadrivalent	Seqirus	No	70461-0418-10
\$149.30	\$14.930	10 syringes per pack injectable (IM)	4 Years and Older	McKesson	Flucelvax	Quadrivalent	Seqirus	Yes	70461-0318-03
\$151.00	\$15.100	10 syringes per pack injectable (IM)	4 Years and Older	Seqirus	Flucelvax	Quadrivalent	Seqirus	Yes	70461-0318-03
\$458.00	\$45.800	10 syringes per pack injectable (IM)	18 Years and Older	Henry Schein	Flublok	Quadrivalent	Sanofi Pasteur	Yes	49281-0718-10
\$469.30	\$46.930	10 syringes per pack injectable (IM)	18 Years and Older	Sanofi Pasteur	Flublok	Quadrivalent	Sanofi Pasteur	Yes	49281-0718-10

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OPERATIONAL SERVICES DIVISION

Package Cost*	Cost per Dose*	Type	Age Range	Vendor	Brand Name	Valency	MFG	Mercury Free	NDC
\$374.20	\$37.420	10 syringes per pack injectable (IM)	65 Years and Older	Seqirus	Fluad	Trivalent	Seqirus	Yes	70461-0018-03
\$416.20	\$41.620	10 syringes per pack injectable (IM)	65 Years and Older	McKesson	Fluad	Trivalent	Seqirus	Yes	70461-0018-03
\$458.00	\$45.800	10 syringes per pack injectable (IM)	65 Years and Older	Henry Schein	Fluzone High-Dose	Trivalent	Sanofi Pasteur	Yes	49281-0403-65
\$469.30	\$46.930	10 syringes per pack injectable (IM)	65 Years and Older	Sanofi Pasteur	Fluzone High-Dose	Trivalent	Sanofi Pasteur	Yes	49281-0403-65
\$237.00	\$23.700	10 sprayers per pack nasal spray	2 Years to 49 Years	McKesson	FluMist	Quadrivalent	AstraZeneca	Yes	66019-0305-10

Notes to Selection Guide: * Cost includes the \$0.75 per dose Federal Vaccine Excise Tax. Sanofi Pasteur - an additional 1% off the price of the vaccine is available on doses reserved via [Vaccine Shoppe](#) - no discount on Federal Vaccine Excise Tax. Prebook notes: Glaxo orders must be prebooked by 4/2/18 to secure supply. Henry Schein orders must be prebooked by 3/31/18 to secure supply from manufacturers. McKesson orders must be prebooked by 3/31/18 to secure supply from manufacturers. McKesson Customers Pre-booking orders by March 31, 2018 will be offered extended payment term until December 15, 2018 on qualified orders. Qualified orders- Customer must be in good standing with McKesson, have no past due amounts, paid last year's flu within terms, not pay with a credit card, and accept full shipment delivery by 10/31/18.

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